

RELATOR

**My friends are
my estate.**

- Emily Dickinson

Who are we?

Relator talents describe a person's attitude toward their relationships. In simple terms, people with strong Relator talents are drawn to others they already know. They do not necessarily shy away from meeting new people - in fact, they may have other themes that cause them to enjoy the thrill of turning strangers into friends - but they do derive a great deal of pleasure and strength from being around their close friends. In short, a person with strong Relator talents forms close relationships with people. They may know many people, and they can relate to all kinds of people. But they also have a very small group of friends with whom they have incredibly deep relationships. —Gallup CliftonStrengths

I am...

I am *genuine and authentic.*

I will *get to know more about the people closest to me.*

I love *close, caring, mutual relationships.*

I dislike *the initial social discomfort of meeting someone new.*

I bring *social depth and transparency.*

I need *time and opportunities for one-on-one interactions.*

Power, Joy, Beauty & Hope

My Power *is my ability to create and foster an authentic and open relationship.*

My Joy *is in forming special relationships with those who have entered my life.*

My Beauty *is my powerful collaborative partnerships.*

My Hope *is in my deep and meaningful relationships.*

Reflection Questions

1. *How do you decide who to trust and depend on?*
2. *What relationships do you invest in and why?*
3. *How do your interactions with others contribute to mutual successes?*

Action Verbs

Advocated

Bonded

Collaborated

Complemented

Connected

Cooperated

Cultivated

Developed

Empathized

Engaged

Established

Facilitated

Generated

Nurtured

Orchestrated

Partnered

Strengthened

Supported

Sustained

United

RELATOR

In Your Career

Job Search

Your relator talents help you perceive the types of people the employers are looking for. You can find strong connections between job opportunities and your career interests.

Search for careers that allow you to work closely and foster long-term relationships with people.

Tips: Find a peer to work with during the job search process since you find great motivation in working towards a goal with someone. Trust those in your close circle to help you network.

Interview

Highlight how your ability to make connections with others can lead to increased productivity on tasks. You are steady and loyal.

In job interviews, you can easily build a rapport with the interviewers. Take advantage of the opportunity to ask them questions at the end about the company and their own career path.

Example questions:

- Tell me about a time when you were able to relate to someone you hadn't met before.
- How do you continually foster relationships?
- What type of work environment do you thrive in the most?

Tips: Make sure not to lose sight of your own values, skills, and job requirements while you are building relationships with others.

New Position

Your relator allows you to quickly forge professional associations, which creates a more productive team. Find a strong mentor you can build a deep bond with to learn about organizational culture and the position.

Remember to focus your attention on making progress in the company. Spend time cultivating relationships but remember to use those relationships to achieve goals for yourself, your team, and your company.