

# Bailey Bonner

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## EDUCATION

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***Brigham Young University***  
*Bachelor of Science in Economics*

Provo, UT  
April 2019

## WORK EXPERIENCE

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***Morgan Jewelers***  
*Sales Associate*

Provo, UT  
June 2017-Present

- Met 85% of high monthly sales goals.
- Lead store operations and train 3 new employees in company systems and best sales practices.
- Initiated marketing promotional strategies with manager & marketing director resulting in increase of customer traffic by 20%.

***Schramm Williams and Associates***  
*Research Associate*

Washington, DC  
May-August 2018

- Wrote paper for European Commissioner leading to postponement of Pistachio tariffs.
- Researched trade issues to write literature reviews and prepare statistical reports for clients.

***White Knight Pest Control***  
*Route manager*

Provo, UT  
December 2016-February 2017

- Coordinated sales routes for 15 new employees.
- Sold products and provided customer support via inbound & outbound phone calls.
- Increased call center responses by 39% during first week of employment.

***Church of Jesus Christ of Latter-day Saints***  
*Volunteer Representative*

San Diego, CA  
August 2014-June 2016

- Trained 60 new representatives in teaching and leadership skills.
- Planned, organized, and taught 2 workshops per month on goal setting and relationship building.
- Followed up on goals for 10 representatives and sent weekly progress reports to leadership.

## SKILLS, ABILITIES, AND INTERESTS

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- **Software:** Python, Stata, Microsoft Office (Word & Excel)
  - **Language:** Spanish (conversational, intermediate reading & writing)
  - **Interests:** *Wall Street Journal*, learning coding languages
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